LEGISLATURE OF NEBRASKA ONE HUNDRED FIFTH LEGISLATURE FIRST SESSION

LEGISLATIVE BILL 184

Introduced by Lindstrom, 18.

Read first time January 10, 2017

Committee: Banking, Commerce and Insurance

- A BILL FOR AN ACT relating to loan brokers; to amend sections 45-191.01
 and 45-191.04, Reissue Revised Statutes of Nebraska, and section
 45-190, Revised Statutes Cumulative Supplement, 2016; to redefine a
 term; to change provisions relating to loan brokerage agreements,
 disclosure documents, and rights to cancel; and to repeal the
 original sections.
- 7 Be it enacted by the people of the State of Nebraska,

2017

1 Section 1. Section 45-190, Revised Statutes Cumulative Supplement, 2 2016, is amended to read:

45-190 For purposes of sections 45-189 to 45-191.11, unless the 3 context otherwise requires: 4

(1) Advance fee means any fee, deposit, or consideration which is 5 assessed or collected, prior to the closing of a loan, by a loan broker 6 7 and includes, but is not limited to, any money assessed or collected for processing, appraisals, credit checks, consultations, or expenses; 8

9 (2) Borrower means a person obtaining or desiring to obtain a loan 10 of money;

(3) Department means the Department of Banking and Finance; 11

12 (4) Director means the Director of Banking and Finance;

(5)(a) Loan broker means any person who: 13

(i) For or in expectation of consideration from a borrower, 14 procures, attempts to procure, arranges, or attempts to arrange a loan of 15 money for a borrower; 16

17 (ii) For or in expectation of consideration from a borrower, assists a borrower in making an application to obtain a loan of money; 18

(iii) Is employed as an agent for the purpose of soliciting 19 borrowers as clients of the employer; or 20

(iv) Holds himself or herself out, through advertising, signs, or 21 22 other means, as a loan broker; and

(b) Loan broker does not include: (i) A bank, bank holding company, 23 24 trust company, savings and loan association or subsidiary of a savings 25 and loan association, building and loan association, or credit union which is subject to regulation or supervision under the laws of the 26 27 United States or any state; (ii) a mortgage banker or installment loan company licensed or registered under the laws of the State of Nebraska; 28 (iii) a credit card company; (iv) an insurance company authorized to 29 conduct business under the laws of the State of Nebraska; or (v) a lender 30 approved by the Federal Housing Administration or the United States 31

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Department of Veterans Affairs, if the loan is secured or covered by
 guarantees, commitments, or agreements to purchase or take over the same
 by the Federal Housing Administration or the United States Department of
 Veterans Affairs;

5 (6) Loan brokerage agreement means any agreement for services6 between a loan broker and a borrower; and

7 (7) Person means natural persons, corporations, trusts,
8 unincorporated associations, joint ventures, partnerships, and limited
9 liability companies.

Sec. 2. Section 45-191.01, Reissue Revised Statutes of Nebraska, is amended to read:

45-191.01 (1) <u>Prior to a At least forty-eight hours before the</u> borrower <u>signing signs</u> a loan brokerage agreement, the loan broker shall give the borrower a written disclosure statement. The cover sheet of the disclosure statement shall have printed, in at least ten-point boldface capital letters, the title DISCLOSURES REQUIRED BY NEBRASKA LAW. The following statement, printed in at least ten-point type, shall appear under the title:

19 THE STATE OF NEBRASKA HAS NOT REVIEWED AND DOES NOT APPROVE, 20 RECOMMEND, ENDORSE, OR SPONSOR ANY LOAN BROKERAGE AGREEMENT. THE 21 INFORMATION CONTAINED IN THIS DISCLOSURE DOCUMENT HAS NOT BEEN VERIFIED 22 BY THE STATE. IF YOU HAVE QUESTIONS, SEEK LEGAL ADVICE BEFORE YOU SIGN A 23 LOAN BROKERAGE AGREEMENT.

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Only the title and the statement shall appear on the cover sheet.

(2) The body of the disclosure statement shall contain the followinginformation:

(a) The name, street address, and telephone number of the loan
broker, the names under which the loan broker does, has done, or intends
to do business, the name and street address of any parent or affiliated
company, and the electronic mail and Internet address of the loan broker,
if any;

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(b) A statement as to whether the loan broker does business as an
 individual, <u>a</u> partnership, <u>a</u> corporation, or <u>an</u> other organizational
 form, including identification of the state of incorporation or
 formation;

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(c) How long the loan broker has done business;

6 (d) The number of loan brokerage agreements the loan broker has7 entered into in the previous twelve months;

8 (e) The number of loans the loan broker has obtained for borrowers9 in the previous twelve months;

10 (f) A description of the services the loan broker agrees to perform11 for the borrower;

12 (g) The conditions under which the borrower is obligated to pay the13 loan broker. This disclosure shall be in boldface type;

(h) The names, titles, and principal occupations for the past five
years of all officers, directors, or persons occupying similar positions
responsible for the loan broker's business activities;

17 (i) A statement whether the loan broker or any person identified in18 subdivision (h) of this subsection:

(i) Has been convicted of a felony or misdemeanor or pleaded nolo
contendere to a felony or misdemeanor charge if such felony or
misdemeanor involved fraud, embezzlement, fraudulent conversion, or
misappropriation of property;

(ii) Has been held liable in a civil action by final judgment or consented to the entry of a stipulated judgment if the civil action alleged fraud, embezzlement, fraudulent conversion, or misappropriation of property or the use of untrue or misleading representations in an attempt to sell or dispose of real or personal property or the use of unfair, unlawful, or deceptive business practices; or

(iii) Is subject to any currently effective injunction or
restrictive order relating to business activity as the result of an
action brought by a public agency or department including, but not

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1 limited to, action affecting any vocational license; and

(j) Any other information the director requires.

Sec. 3. Section 45-191.04, Reissue Revised Statutes of Nebraska, is
amended to read:

5 45-191.04 (1) A loan brokerage agreement shall be in writing and 6 shall be signed by the loan broker and the borrower. The loan broker 7 shall furnish the borrower a copy of such signed loan brokerage agreement 8 at the time the borrower signs it.

9 (2) The borrower has the right to cancel a loan brokerage agreement 10 for any reason at any time within <u>five</u> three business days after the date 11 the parties sign the agreement. The loan brokerage agreement shall set 12 forth the borrower's right to cancel and the procedures to be followed 13 when an agreement is canceled.

(3) A loan brokerage agreement shall set forth in at least ten-point
type, or handwriting of at least equivalent size, the following:

16 (a) The terms and conditions of payment;

(b) A full and detailed description of the acts or services the loan
broker will undertake to perform for the borrower;

(c) The loan broker's principal business address, telephone number, and electronic mail and Internet address, if any, and the name, address, telephone number, and electronic mail and Internet address, if any, of its agent in the State of Nebraska authorized to receive service of process;

(d) The business form of the loan broker, whether a corporation,
partnership, limited liability company, or otherwise; and

(e) The following notice of the borrower's right to cancel the loanbrokerage agreement pursuant to this section:

28 "You have <u>five</u> three business days in which you may cancel this agreement for any reason by mailing or delivering written notice to the 29 broker. business loan The five days shall 30 three expire on (last date to mail or deliver notice), and notice 31

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1 of cancellation should be mailed 2 business street address). If you choose to mail your notice, it must be 3 placed in the United States mail properly addressed, first-class postage 4 prepaid, and postmarked before midnight of the above date. If you choose 5 to deliver your notice to the loan broker directly, it must be delivered 6 to the loan broker by the end of the normal business day on the above 7 8 date. Within five business days after receipt of the notice of 9 cancellation, the loan broker shall return to you all sums paid by you to the loan broker pursuant to this agreement." 10

11 The notice shall be set forth immediately above the place at which 12 the borrower signs the loan brokerage agreement.

Sec. 4. Original sections 45-191.01 and 45-191.04, Reissue Revised
Statutes of Nebraska, and section 45-190, Revised Statutes Cumulative
Supplement, 2016, are repealed.